

Norwich Research Park: Professional Internships for PhD Students
(PIPS)

Research & Commerce

Join us

Ximbio – Cancer Research UK's trading arm for research reagents





Your Global Reagents Partner

The world's largest non-profit dedicated to life science research reagents of all kinds



Our mission is to make **life science research reagents** easily available to accelerate life science research

We partner with universities and research institutions to **enhance your success** with research tools.

WHO IS XIMBIO?



Unit of Cancer Research UK,
branded 'Ximbio' in 2014
Dedicated to research tools of all kinds



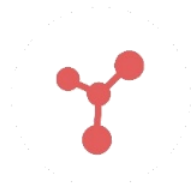
25+ year legacy
Of commercializing research tools



Dedicated offices
In the UK and US



Active agreements with
industry We have signed >750
agreements with >350 companies



20 FTEs
Working to commercialise reagents



More than £45 million returned
From tangible material
commercialisation



HOW DOES XIMBIO OPERATE?

7083 REAGENTS

FAQS (60)

Sort by Newly created

NEW
Anti-Anti-blood group B antigen IgG [M18] monoclonal antibody
Invented by Tomasz Klaus at Jagiellonian University

ELISA Fn WB

Antigen/Gene or Protein Targets: Human blood group B antigen

☆☆☆☆☆ 0 REVIEWS 1 REFERENCE 0 SUPPLIERS

NEW
Anti-ORF45 [8B8] monoclonal antibody
Invented at Florida State University Research Foundation

IP

Antigen/Gene or Protein Targets: Open Reading Frame 45 clone [8B8]

☆☆☆☆☆ 0 REVIEWS 1 REFERENCE 0 SUPPLIERS

NEW
Anti-ORF52 [ORF52] monoclonal antibody
Invented at Florida State University Research Foundation

WB

Antigen/Gene or Protein Targets: Open Reading Frame 52

☆☆☆☆☆ 0 REVIEWS 1 REFERENCE 0 SUPPLIERS

We work as an extension to the technology transfer offices of **165+** universities and research institutes worldwide

We **sell, license and supply** research tools to other end user bench scientists around the world for research and in vitro diagnostic use

We manage the whole **commercialisation** process including marketing, product and material management, IPR due diligence, contract negotiation, shipping & logistics

Any **revenue that we generate from commercialisation is shared back** to the originating university and inventors

WHAT IS THE PIPS PLACEMENT AT XIMBIO?

Join the Ximbio Sales and Information team to gain knowledge and experience in:

1. The importance of **sharing** research reagents
2. Fundamentals of **business development**
3. **Customer** engagement
4. **B2C** (Business to Consumer) commerce
5. What to consider when **buying and selling** goods
6. **Finance** management
7. How Ximbio and Cancer Research UK support the **translation** of research
8. **Professional** supportive **team** environment



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